### Case Study KCS



































































**BASE**CREATIVE

# Refreshing the Branding of a Fast-growing Financial Services Company

Financial services provider KCS – which evolved out of KPMG Corporate Services – commissioned Base Creative to refresh its brand communications materials, from defining the positioning down to designing the print ads, in order to increase business efficiency and provide a more positive experience to stakeholders.

#### **Business Strategy**

#### **Brand Strategy**

Management Interviews Brand Workshop Brand DNA Brand Differentiation Brand Strategy Book Unique Positioning Statement

#### **Design and Touchpoints**

Brand Identity Brand Guides Brand Grid Refreshment Marketing Collaterals Advertising Design Presentation Templates Booth Design Document Guides

#### **Digital & Social Media** UI and UX Design Brand Website Analytics

**BASE**CREATIVE

### KCS Brand Design and Strategy Refreshing a Rapidly Growing Financial Services Company



KCS provides corporate accounting and payroll outsourcing services, and is a comparatively new but rapidly growing player in the already cluttered industry. Through extensive research and brand workshops, we helped the brand to develop a differentiated brand strategy and identity that would cut across other financial companies of similar standing.

#### Scope of Work Business Strategy

Brand Strategy Management Interviews Brand Workshop Brand DNA Brand Differentiation Brand Strategy Book Unique Positioning Statement

#### **Design and Touchpoints**

Brand Identity Brand Guides Brand Grid Refreshment Marketing Collaterals Advertising Design Presentation Templates Booth Design Document Guides

#### **Digital & Social Media** UI and UX Design Brand Website Analytics



### KCS Brand Design and Strategy Refreshing a Rapidly Growing Financial Services Company



Inspired by the Chinese imageries of growth and persistence, we repositioned KCS as a company of Knowledge, Commitment and Success, differentiating it clearly in the market. Scope of Work Business Strategy

Brand Strategy Management Interviews Brand Workshop Brand DNA Brand Differentiation Brand Strategy Book Unique Positioning Statement Design and Touchpoints Brand Identity Brand Guides Brand Grid Refreshment Marketing Collaterals Advertising Design Presentation Templates Booth Design Document Guides

#### **Digital & Social Media** UI and UX Design Brand Website Analytics



## KCS Brand Design and Strategy Refreshing a Rapidly Growing Financial Services Company



Based on the new positioning, we designed the brand communications across all touchpoints, delivering consistent and differentiated messaging to KCS's different stakeholders.

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